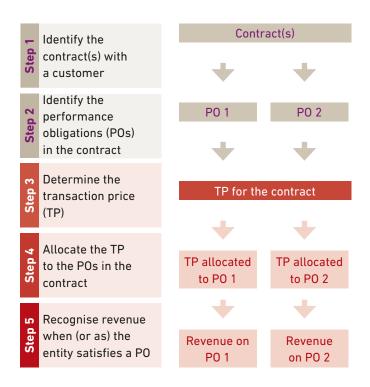
# MAZARS' LONG-TERM CONTRACTS CLUB

Introduction

# IFRS 15

Mazars' Long-term Contracts Club is a series of handson, technical workshops designed for organisations involved in long-term contracts. These workshops consider the most pressing issues related to the implementation of IFRS 15, with discussions based on active member participation and sharing of information.

The core principle of IFRS 15 is that a company recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. This is done by applying the following 5 steps:

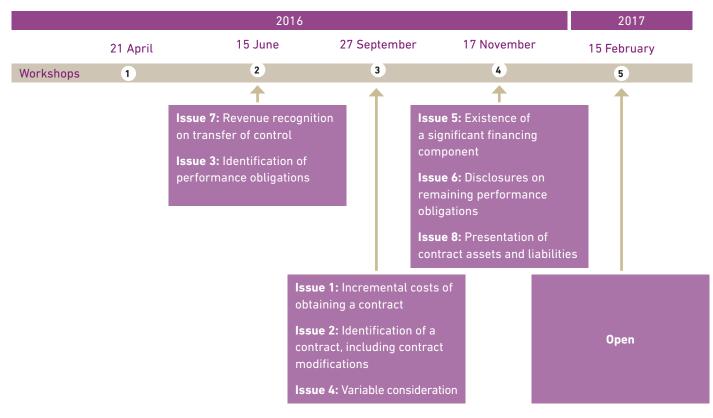


The following were identified as potential implementation issues arising over the life of a construction contract at the first Long-term Contracts Club workshop in April 2016:

Pre-acquisition / Acquisition	Negotiation / Finalisation
<b>Issue 1:</b> Incremental costs of obtaining a contract	<b>Issue 2:</b> Identification of contract, including contract modifications
	Issue 3: Identification of performance obligationsIssue 8: Presentation of contract assets and liabilities
	Issue 4: Variable consideration
	<b>Issue 5:</b> Existence of a significant financing component
	<b>Issue 6:</b> Disclosures on remaining performance obligations



These issues form the basis of the proposed schedule of workshops that includes:



# Mazars' Financial Reporting Advisory team

Mazars' technical experts have impressive experience in a wide variety of accounting, financial reporting and narrative reporting matters. We support numerous technical projects, including GAAP conversions, and have a proven track record in helping our clients to successfully apply new accounting and financial reporting standards, important in today's fast-changing technical environment.

### How we can help you

We can help you prepare for IFRS 15 and, more immediately, IAS 8 which requires companies to disclose information relating to the impact of IFRS 15 on their financial statements.

#### Impact assessments

IAS 8 requires a company to disclose information relating to the impact of IFRS 15 on their financial statements. With regulators expecting more and more detailed qualitative and quantitative disclosures in respect of the application of IFRS 15, we can perform impact assessments to assist with identifying the key areas of differences.

#### **Contract analysis**

With the effective date of the new Standard fast approaching, we can use our contract analysis tool to help you understand IFRS 15's impact on existing contracts, as well as future contracts you are negotiating, giving you the opportunity to prepare for transition, as well as avoid or mitigate unwanted implications.

## **Please get in touch**

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