



Case study: Harley

Import of motorcycles for local sale



A great working relationship has laid the foundation for the client's success

Challenges

Our client opened a sales office in Thailand to be the importer of record for its vehicles sold through two local distributors. The Mazars Partner met with the regional Financial Controller in Singapore to propose providing our accounting and outsourcing services to support the company's operations. Experience using SAP B1, as well as providing an understanding of the requirements under the local tax laws, was essential.

Solution

Mazars was appointed to provide accounting, tax compliance and payroll services to the entity in Thailand. Mazars worked within SAP B1 remotely, and have a close relationship with the client's regional team in Singapore.

Results

Aside from accounting, tax compliance and payroll services for the sales office, Mazars was asked to handle more responsibilities, including assisting the opening of two manufacturing entities in Thailand.

From the time of acquiring land, Mazars was tasked to handle all aspects of accounting and finance - including issuing POs, processing payments, complying with internal controls, and preparing the monthly accounts. The Mazars team worked in tandem with the Client's global accounting team, and successfully handed over the local accounting and finance function to the Client after they secured and stabilized an in-house team. To this day, Mazars continues to support the client on monthly payroll processing for over 500 employees.



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Mazars is an internationally integrated partnership, specialising in audit, accountancy, advisory, tax and legal services*. Operating in over 95 countries and territories around the world, we draw on the expertise of more than 47,000 professionals – 30,000+ in the Mazars integrated partnership and 17,000+ via the Mazars North America Alliance – to assist clients of all sizes at every stage in their development.

*Where permitted under applicable country laws

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