

Mazars in North America: the launch of the ‘*Mazars North America Alliance*’.



We are delighted to announce a significant milestone in the development of Mazars in North America: the launch of the ‘*Mazars North American Alliance*’.

Comprising Mazars and five large American and Canadian Audit, Tax and Consulting firms the ‘*Mazars North America Alliance*’ allows us to considerably enhance our coverage in North America. By forming this Alliance, we will gain access to more than 16,000 professionals based in Canada and the United States and will be able to provide comprehensive services nationwide in both countries.



This is a true game changer. We already have an established presence in the United States and Canada. This Alliance allows us to expand and improve our service capacity to serve our large international clients in this region more efficiently.

The five firms we are entering the Alliance with are well known: BKD, Dixon Hughes Goodman, Moss Adams, Plante Moran (in the United States) and MNP (in Canada). We have been working closely and extensively with each of them; we all share the same values of providing the highest quality, following our ethical code and offering professionalism in all we do. These firms are all registered with their local oversight bodies (including the PCAOB) and, consequently, are subject to rigorous annual quality controls.

The operation of the ‘*Mazars North America Alliance*’ will be conducted by internal teams to ensure the highest level of coordination and management during the initial launch and assignment process in North America. The current modus operandi will neither be subject to change for existing clients nor for the responsible teams.

Throughout our history, Mazars has always chosen to expand its global presence by fully integrating its members legally, financially and operationally to facilitate a flawless management of international assignments. We will consistently stick to this choice. With this Alliance in North America we have one clear goal: achieving substantial growth in two major markets while simultaneously preserving our group’s DNA without destabilizing the Group nor exposing Mazars to potential risks that our business might bear.

With this Alliance Mazars has 40,000 professionals serving clients globally: 24,000 professionals in 89 countries and territories under the unique umbrella partnership with Mazars and 16,000 professionals in the United States and Canada within the Alliance in North America.

We look forward to sharing more details regarding our progress in North America soon. If you have any questions do not hesitate to contact me. I will remain at your disposal at any time.

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Mazars는 북미 지역의 'Mazars North American Alliance'와 함께 Mazars 서비스 확장에 대한 중요한 이정표를 세우게 된 기쁜 소식을 알려드리고자 합니다.

Mazars는 5 개의 대형 미국 및 캐나다 감사, 세무 및 컨설팅 회사로 구성된 'Mazars North America Alliance'를 통해 북미 지역의 서비스 범위를 확대할 수 있게 되었습니다. 이 Alliance를 통해 미국에 본사를 둔 16,000 명 이상의 전문가들과 양국에서 포괄적인 서비스를 제공할 수 있게 되었습니다. 더불어, 북미 지역의 대규모 국제 고객에게 보다 효율적인 서비스를 제공하기 위하여 내부 서비스 역량을 확장하고 개선할 수 있습니다.



우리는 Alliance에 속하는 BKD, Dixon Hughes Goodman, Moss Adams, Plante Moran (미국) 및 MNP (캐나다)와 그동안 긴밀하게 협력해 왔습니다. 우리 모두 윤리 강령을 준수하고 우리가 하는 모든 일에서 전문성을 제공하면서 최고의 품질을 제공한다는 동일한 가치를 공유합니다. 이들 회사는 모두 현지 감독 기관 (PCAOB 포함)에 등록되어 있으며, 따라서 엄격한 연례 품질 관리를 받습니다.

'Mazars North America Alliance'의 운영은 북미 지역 첫 출범 및 배정 과정에서 최고 수준의 조정 및 관리를 보장하기 위해 내부 팀이 수행합니다. 현재 업무 처리 방식은 기존 고객에게 그대로 적용됩니다.

우리 역사를 통틀어 Mazars는 회원들을 합법적으로, 재정적으로, 그리고 운영상에 완전히 통합시킴으로써 국제적인 임무를 완벽하게 관리할 수 있도록 글로벌 진출을 확대하기로 결정하였고 우리는 항상 일관되고 충실하게 수행할 것입니다. 북미 지역의 이 Alliance는 미국 및 캐나다 주요 시장에서 실질적인 성장을 달성하는 동시에 그룹의 불안정성을 없애고 그룹의 DNA를 보존하며 우리 사업에 미칠 수 있는 잠재적 위험을 노출시키지 않도록 하는 명확한 목적을 가지고 있습니다.

이 제휴로 Mazars는 89 개국 24,000 명의 Mazars 소속 전문가들과 북미의 Alliance 내의 미국 및 캐나다의 16,000 명의 전문가들로 구성된 4 만명의 전문가들이 글로벌 서비스를 제공하게 됩니다.

조만간 북미에서 진행되는 과정에 대한 자세한 내용을 공유하기를 기대하며 관련하여 궁금하신 사항이 있으시면 언제든지 연락주시기 바랍니다.

Mazars en Amérique du Nord: la création 'Mazars North America Alliance'.



Nous sommes très heureux de vous (annoncer une nouvelle étape importante dans le développement de Mazars grâce à la création d'une alliance en Amérique du Nord, «Mazars North America Alliance».

Composée de Mazars et de cinq grands cabinets d'audit, Tax et conseil aux Etats-Unis et au Canada, «Mazars North America Alliance» renforce considérablement la présence de Mazars sur le territoire nord-américain en permettant un accès à plus de 16 000 professionnels basés au Canada et aux Etats-Unis et en offrant une couverture nationale dans ces deux pays.

Cet accord change véritablement la donne pour Mazars. Nous avons déjà une présence aux Etats-Unis et au Canada dans le périmètre intégré mais l'alliance renforce significativement nos capacités en Amérique du Nord et nous permet de développer notre capacité de service pour mieux servir nos grands clients français et internationaux dans la région.

Nous connaissons bien les cinq cabinets avec lesquels nous formons cette nouvelle alliance « Mazars North America Alliance » : BKD, Dixon Hughes Goodman, Moss Adams, Plante Moran (aux États-Unis) et MNP (au Canada). Nous travaillons depuis de longues années avec chacune de ces cinq firmes et nous partageons les mêmes valeurs de qualité, d'éthique et de professionnalisme. Les cinq cabinets sont enregistrés auprès de leurs régulateurs nationaux (dont le PCAOB) et répondent donc aux exigences de qualité les plus élevées.

Au plan opérationnel, l'alliance sera pilotée par les équipes Mazars afin de maintenir un haut niveau de coordination et de pilotage des missions en Amérique du Nord. Pour les groupes avec lesquels nous intervenons déjà aux Etats-Unis et/ou au Canada, la mise en place de l'alliance ne modifie pas les modalités d'exercice de notre mission dans cette région ni les équipes en charge de la mission.

Mazars a toujours fait le choix de développer sa présence internationale par la voie de l'intégration juridique, financière et opérationnelle de ses membres pour assurer un pilotage et une coordination forte des missions internationales. Nous restons et resterons fidèles à ce choix. En Amérique du Nord, le choix complémentaire d'une alliance répond à un seul objectif : apporter à nos clients internationaux une force de frappe sur deux très grands marchés sans bouleverser les équilibres du groupe Mazars, en conservant notre ADN et sans l'exposer aux risques significatifs que ces marchés représentent dans nos métiers.

Avec cette alliance, Mazars compte aujourd'hui 40 000 professionnels au service de ses clients dans le monde entier : 24 000 professionnels dans 89 pays et territoires via le partnership intégré unique de Mazars, et 16 000 professionnels aux Etats-Unis et au Canada via «Mazars North America Alliance».

Nous espérons avoir le plaisir de pouvoir vous présenter prochainement plus en détail ce nouveau développement du groupe Mazars et reste à votre disposition pour toute information que vous souhaiteriez obtenir.

Très cordialement,



The Mazars North America Alliance at a glance

WWW.MAZARS.COM



We are delighted to announce the creation of the Mazars North America Alliance. This Alliance agreement brings together Mazars and five leading Praxity North American Firms in the USA and Canada, to serve inbound international clients in the region.

1 Who are the members?

- Mazars
- Dixon Hughes Goodman
- Moss Adams
- Plante Moran
- BKD
- MNP



2 An increased number of professionals

With this alliance agreement, 16,000 highly skilled professionals will bolster our operating capacity in the region. We thus expand our operational resources from 24,000 to 40,000 professionals globally

3 Enhanced coverage in the USA & Canada

The Mazars North America Alliance will complement Mazars' existing presence in the USA and Canada, giving international clients access to more on the ground professionals across North America

4 What does it mean for our clients?

For our international clients with operations in North America this means they benefit from greater coverage, capacity and capability in the region, both for audit and advisory services

Note: U.S. and Canadian clients are excluded from the scope of the Alliance.

Mazars is an internationally integrated partnership, specialising in audit, accountancy, advisory, tax and legal services^[1]. Operating in 89 countries and territories around the world, we draw on the expertise of 40,000 professionals - 24,000 in the Mazars integrated partnership and 16,000 via the Mazars North America Alliance - to assist clients at every stage in their development.

[1]Where permitted under applicable country laws