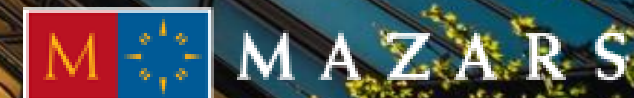




MAZARS FINANCIAL ADVISORY SERVICES

Why our clients choose Mazars



91Countries
& territories**1,100**

Partners

53%of our global
workforce are women**40,400**

Professionals*

*24,400 in Mazars'
integrated partnership
and 16,000 in the
Mazars North
America Alliance

€1.8bn

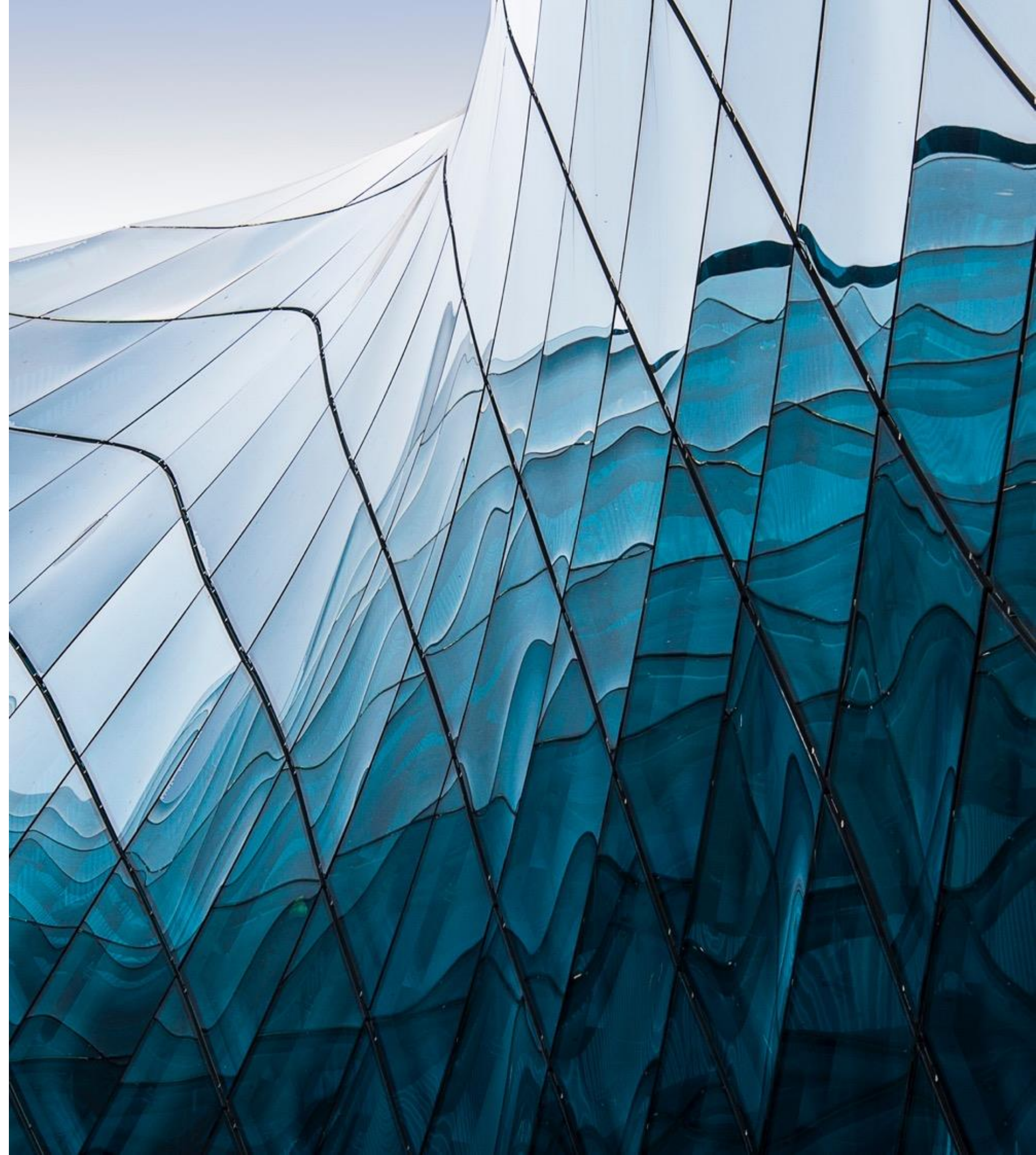
Fee income

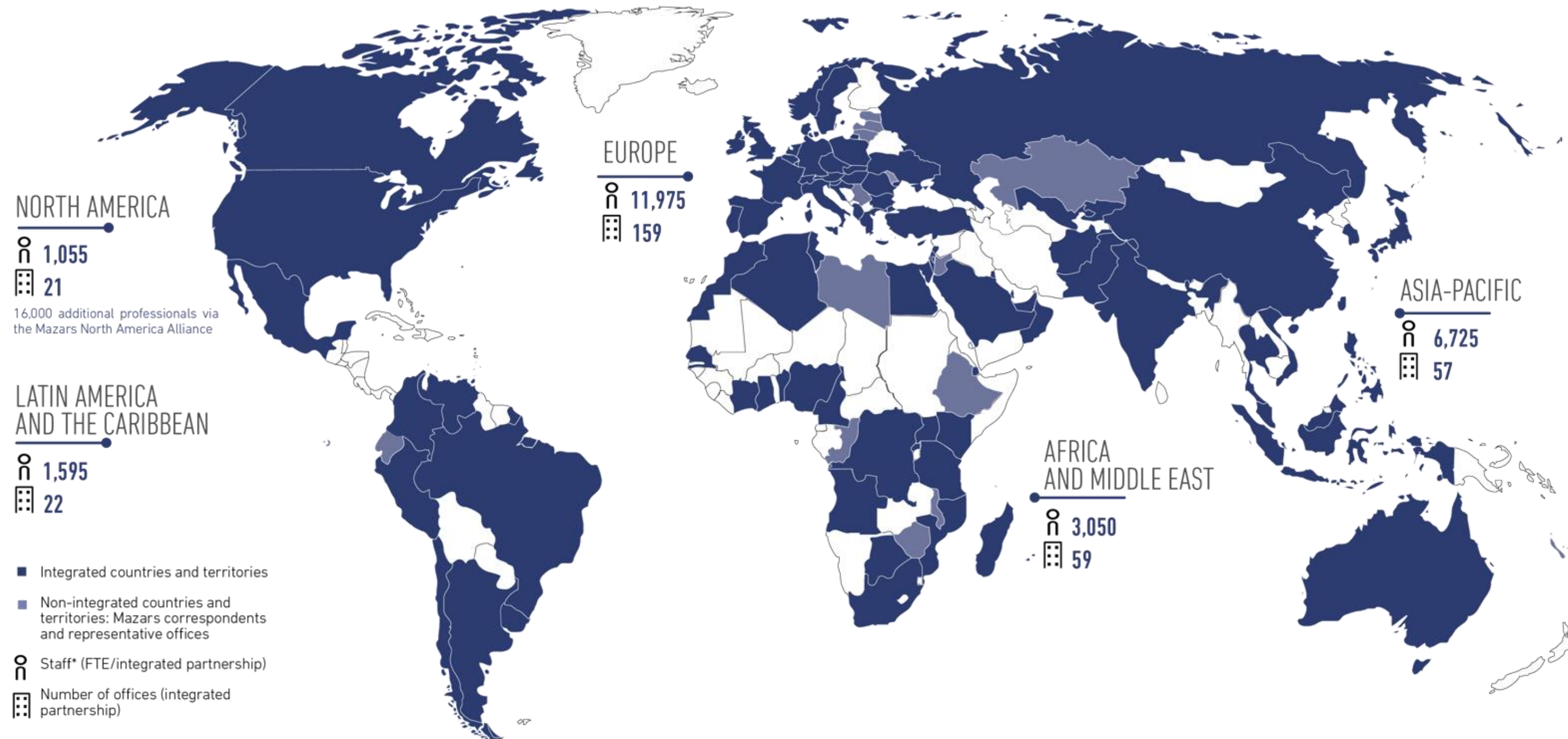
+10.4%

Growth

318

Offices

87%of our team
contributed to a
charitable cause
in 2019



16,000 additional professionals via the Mazars North America Alliance

- Integrated countries and territories
- Non-integrated countries and territories: Mazars correspondents and representative offices
-  Staff* (FTE/integrated partnership)
-  Number of offices (integrated partnership)

Valid as of 1 January 2020
* FTE at 31 August 2019

WHY OUR CLIENTS CHOOSE MAZARS



REAL TIME COMMUNICATIONS

Experienced leaders and teams know the importance of quickly identifying issues, communicating proactively and on a timely basis.



AN EXPERIENCED TEAM

Our team members have a detailed knowledge of transactions and extensive experience in a variety of sectors.

TRULY PARTNER LED IN DELIVERY

Our partners are driven by taking an active role in transaction services assignments. The people you have spoken to will be those undertaking the due diligence for you.

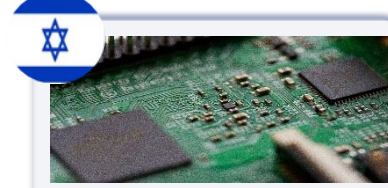



DEADLINE DRIVEN AND FEE CONSCIOUS

We will draw on the teams experience to ensure that deadlines are met and focus our work to key areas agreed with you.



Latest Due Diligence experience

 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: French Healthcare Provider</p> <p>Financial Due Diligence procedures were performed relating to the funding of an Israeli Healthcare CyberSecurity company; the transaction value was a USD 5 million share purchase.</p> <p>CYBERSECURITY</p>	 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: Technology services group in France.</p> <p>Financial Due Diligence conducted for acquisition of Israeli technology distributor, transaction value amounting to USD 25million.</p> <p>HIGH-TECH DISTRIBUTOR</p>	 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: US Financial Advisory Services Corporation</p> <p>Financial Due Diligence conducted to determine the ability of potential client to repay a credit line to be provided by Financial Services Corporation.</p> <p>AGRI-BUSINESS</p>	 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: Multinational Chinese appliance and electronics manufacturer looking to purchase an Israeli Hi-tech Company involved in the production of hardware devices which accelerate mega-datacenter performance.</p> <p>MANUFACTURING</p>	 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: Global market research and consulting firm with worldwide headquarters in France.</p> <p>Financial Due Diligence procedures were performed relating to the foreign acquisition of an Israeli Hi-tech company; the transaction value was a USD 20 million share purchase.</p> <p>HI-TECH</p>	 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: Venture Capital Fund (UK) looking to finance an Israeli HR solution , powered by AI and machine learning. The transaction value was USD 25 million .</p> <p>AI TECHNOLOGY</p>	 <p>FINANCIAL ADVISORY SERVICES DUE DILIGENCE</p> <p>Client: Global private equity fund.</p> <p>Financial Due Diligence procedures were performed relating to the Series C round of an Israeli Hi-tech SAAS company; the transaction value was a USD 16 million share purchase.</p> <p>SAAS</p>
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OUR SERVICES

Financial Due Diligence

- Able to perform financial analysis with both a commercial and forensic perspective which adds significant value to the due diligence process.
- Agreed-upon procedures according to client specifications.



Mergers and Acquisitions Support

- Able to support both buyers and sellers of businesses
- Valuations and agreed-upon procedures



CONTACT

TEAM LEAD – IVAN SHAPIRO

Ivan was previously a partner in audit and corporate finance at a global accounting firm in Australia, and, more recently CFO of a financial services company where he helped manage their M&A activity globally. Ivan is a qualified chartered accountant in South Africa, Australia and Israel. He has almost 20 years experience in M&A, financial due diligence and dispute resolution matters.

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Mazars is an internationally integrated partnership, specialising in audit, accountancy, advisory, tax and legal services*. Operating in 91 countries and territories around the world, we draw on the expertise of 40,400 professionals – 24,400 in the Mazars integrated partnership and 16,000 via the Mazars North America Alliance - to assist clients of all sizes at every stage in their development.

*Where permitted under applicable country laws

