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Business. For Good

Pushing Boundaries

THE ROAD TO HUMAN RIGHTS AND BUSINESS: A US PERSPECTIVE

A Culture of Leadership

WHAT LESSONS CAN WE LEARN FROM FEMALE LEADERSHIP IN RUSSIA

Pioneering Ways

HOW SOUTH AFRICA IS LEADING THE WAY ON INTEGRATED REPORTING



Business, For Good, Part I

At Mazars, we believe that collective responsibility is central to our mission. Working in innovative ways with a range of actors, from local communities to large corporates, we are developing and implementing solutions that better serve society. From our award-winning human rights audit to publishing our first integrated annual report, we are committed to delivering value to our clients while restoring trust in business. In this edition of Collective Intelligence magazine, explore the number of ways that Mazars is demonstrating our dedication to doing Business. For Good.

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Access all of Mazars' latest Business. For Good articles and videos and discover more about what we do on our Collective Intelligence platform.

Collective Intelligence is a magazine published by Mazars Edition Three: March 2015.

Publication Director: Thibaut Bataille Chief Editor: Emma Bassett Design & Art: Andrew Barnes-Jones Copywriter: Deborah Benn Contributors: Our sincere thanks are due to all who contributed their time and insights. The words, photos and images in this publication cannot be used without the express consent of Mazars. Photos: °iStock.com and Mazars Marketing Team.

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Doing Business. For Good.

There is a compelling argument for the idea that doing business for good can work to benefit all of society. At Mazars, we endeavour to build on this idea by providing services that support the general interest, by helping companies become more transparent and open with stakeholders, as well as learning from those leading by example and operating with integrity.

We are an advocate of responsible business practices not only because it reflects our values, but also because it is playing an increasingly important role in the world we operate in. We believe we can partner with the companies we serve, as well as the governments and institutions for whom we

advise, to advance responsible business behaviour globally.

The old adage "you do well by doing good" couldn't be more true in today's world. We aim to play our part by listening, learning and being open to new ideas. Every service we provide – whether it be performing an audit or advising a client – we believe is an opportunity for us to build trust in the business world through collaboration.

We have made important strides in promoting responsible business thanks to the talent and collaboration of our 14,000 professionals across the globe. Through their energy and drive, Mazars will continue to harness the power of transparency and

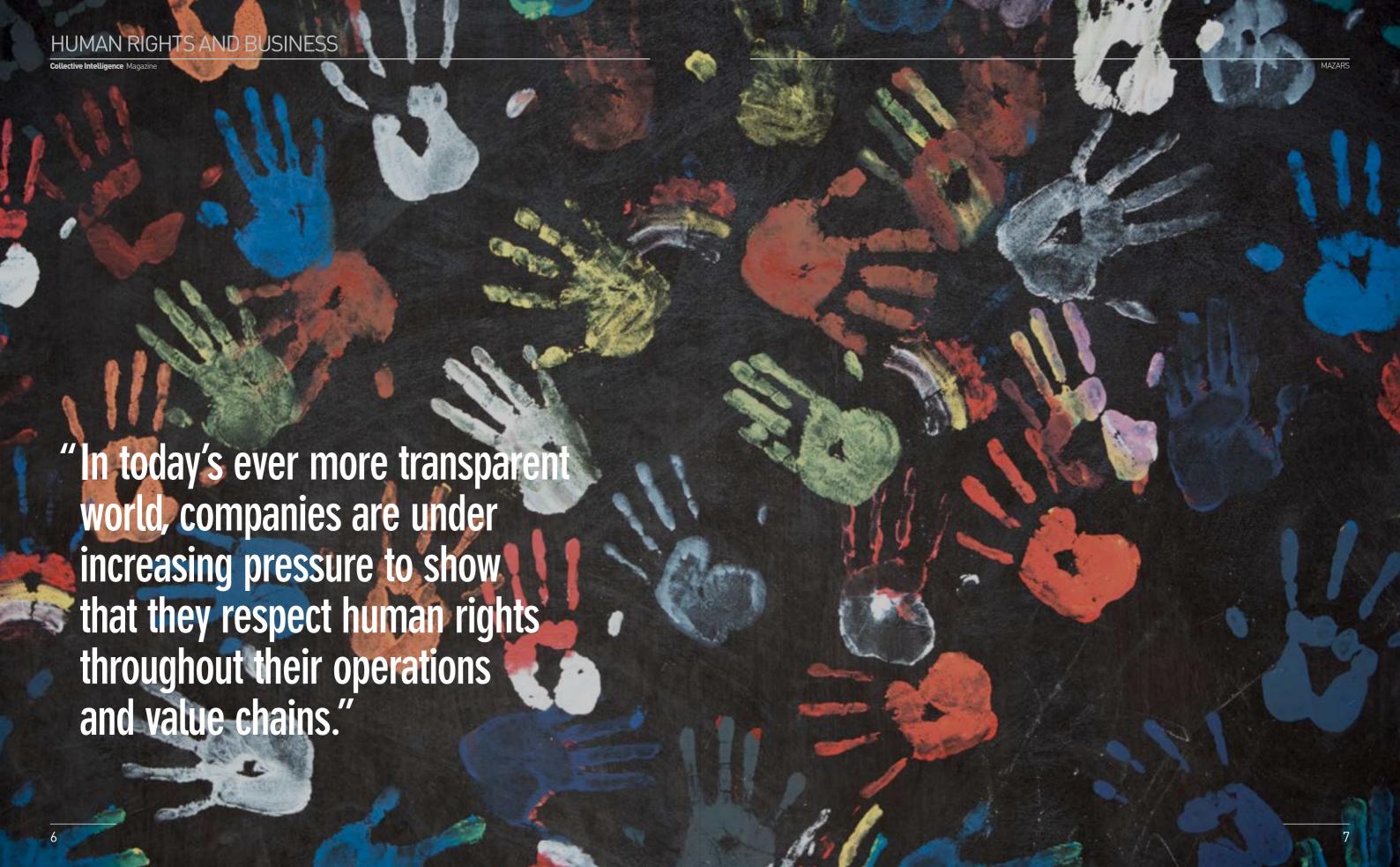
integrity while instilling trust in business.

As an example of this, I am pleased to present our 3rd edition of Collective Intelligence magazine, highlighting three key areas in which Mazars is committed to doing business for good: Business & Human Rights, Diversity in the Workforce and Integrated Reporting & Sustainability.

I hope you find the stories here within inspiring and encourage you to join us in creating positive change. We are excited about the potential that lies ahead.

Philippe Castagnac Chairman and CEO of Mazars





Read the full report on http://www.economistinsights.com/ business-strategy/analysis/road-principles-practice

Principles to Practice

he death of over 1,000 garment workers in Bangladesh when the Rana Plaza factory building collapsed in April 2013 cast a renewed spotlight on the responsibility of business to respect human rights, not only in their own operations but in those of their suppliers.

This renewed attention forms the backdrop to 'The road from principles to practice: Today's challenges for business in respecting human rights.'
The Economist Intelligence Unit report explores the views of businesses worldwide on their responsibility to respect human rights and the ways in

which these obligations are carried out. The research, which is based on a global online survey of 853 senior executives and interviews with nine high-profile experts in human rights, was supported by Mazars and ten other organisations, including governments, non-governmental organisations, multinational companies, and law firms.

Role of business

The research finds that companies overwhelmingly perceive a responsibility to respect human rights. More than four-fifths (83%) of respondents say business is an important player in respecting human rights. In each of 11 clusters of

human rights that are relevant to business, a majority of respondents say their companies' operations have an impact.

The business case

The "business case" for respecting human rights tends to rest on behaving ethically and maintaining good relations with employees and others, rather than on short-term risk management or profit-and-loss considerations.

The main driver of companies' commitment to respect human rights, according to 48% of respondents, is "building sustainable relationships with local communities."

Practice vs. awareness

Companies are still learning what their human rights responsibilities mean in practice. While most acknowledge that business has a role to play in respecting human rights, 54% have no policy statement referencing human rights, and only 22% have a publicly available statement of policy in this issue.

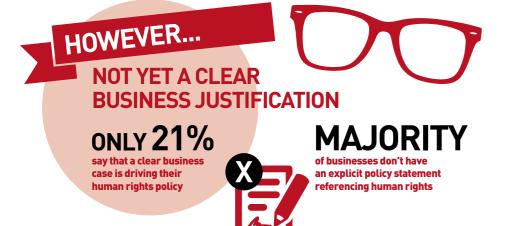
Barriers to action

The main barriers to addressing human rights are lack of understanding of corporate responsibilities in this area (according to 30% of respondents), lack of available corporate resources for this matter (27%), and lack of training and education for all employees (25%).



TODAY'S CHALLENGES FOR BUSINESS IN RESPECTING HUMAN RIGHTS







THE LONG ROAD AHEAD...

There's little doubt that respecting human rights is and will continue to be a big challenge for business. While 83% of respondents to the Economist Intelligence Unit (EIU) survey 'The Road from Principles to Practice', say human rights is a matter for business, a worrying 79% of those surveyed don't see a clear business case for commitment based on criteria such as risk benefit analysis or by giving a competitive advantage. In addition, 21% don't communicate about human rights at all. Indeed based on the

survey results, the majority of businesses still don't have an explicit policy statement referencing human rights.

In order to embed human rights reporting into business strategies, one third of respondents believe that mandatory reporting will help companies fulfil their responsibilities. As well as regulation, clarity, transparency, deep-dive learning and hard work are other elements seen as being important to progress human rights in business.

On a more positive note, those companies that do put in the work to adopt a consolidated human rights policy are seeing the benefits. In the case of Coca Cola, the adoption of a consolidated human rights policy reduced the time to align with bottlers from eight months to 15 minutes.

But it's also clear that with only 11% of those surveyed stating they publish an annual report on issues relating to human rights at present, there's still a long road ahead.

NGO

"At companies that take respecting human rights seriously, you see this attitude embedded among senior management. If you see a lack of management commitment, you can guarantee that people in the company will not be aware of their responsibilities to uphold human rights."

Arvind Ganesan, Director, Business and Human Rights Division, Human Rights Watch.

CORPORATE

"In 2005 there was a lot of resistance, not philosophical but over how the company would influence the issue.
In 2014 we adopted a consolidated human rights policy. It took eight months in 2005 to align with the bottlers. It took
15 minutes last year."

Ed Potter, Director of Workplace Rights, Coca Cola.

ACADEMIC

"It takes time.
It takes training.
Things have to be
translated into
operations -speak
if they are going
to be effectively
internalised by
people on the
ground."

John Ruggie, Berthold Beitz Professor in Human Rights and International Affairs, Kennedy School of Government, Harvard University.

GLOBAL SURVEY BY THE ECONOMIST INTELLIGENCE UNIT, MARCH 2015: 853 RESPONDENTS. CARRIED OUT IN NOVEMBER AND DECEMBER 2014. 48% C-LEVEL, EMEA 36%, AMERICAS 35%, ASIA-PACIFIC 29%. TOP 5 SECTORS: FS, MANUFACTURING, PROFESSIONAL SERVICES, HEALTHCARE & PHARMA, ENERGY & UTILITIES.

All quotes directly taken from the Economist Intelligence Unit report, 'The road from principles to practice: Today's challenges for business in respecting human rights', which Mazars sponsored.



Strengthening Human

he endorsement of Professor John Ruggie's Guiding Principles on Business and Human Rights by the United Nations Human Rights Council in 2011 was a huge step in encouraging companies to address human rights issues. Since then, companies have struggled to fully adopt the United Nations Guiding Principles on Business and Human Rights (UNGPs) and have been unclear about how to implement them.

In terms of adoption, legislation will be a key driver. Looking at Europe alone, new requirements as from 2017 will see 6,000 companies having to report on their principal risks of severe impacts, the due diligence processes implemented by the undertaking and information on the prevention of human rights abuses. The United States and other countries are also

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in the process of putting into place National Action Plans on business and human rights. To date most of these reference the UNGPs as the authoritative guidance to help companies fulfil these requirements.

However, it's not just about complying with legislation; it's about improving the behaviour of companies on a global basis. This should lead to greater performance and provide companies with greater access to investment. Yet while the business case for adopting the UNGPs is becoming clearer. how companies can implement such principles is more complex.

One of the fundamental philosophies of the UNGPs is 'know and show'. This basically means companies need to understand their most salient issues in respecting human rights - those which pose the

greatest risk of leading to severe negative impacts. They then need to demonstrate to stakeholders that they understand what those risks are. It requires better interpretation, transparency and greater understanding of the implications across all company activities.

An important step towards this has been the introduction of the United Nations Guiding Principles Reporting Framework (www.UNGPreporting.org). Launched in February 2015 the Framework is the result of an 18 month collaboration between Mazars and human rights experts, Shift, and in consultation with governments and stakeholders worldwide.

The experience of companies piloting the Framework, such as Unilever, tells us a lot about what the Framework can do. In Unilever's case it has enabled them to have "more interesting and difficult conversations across the whole of the business." So rather than having human rights as an 'addition' to current reporting practice, it becomes fully aligned with all company actions and strategies. The result is a more coherent message to stakeholders and the wider community.

The approach of the Framework is to help companies think about their most salient risks to human rights, rather than the material risks to themselves. Basically, the Framework provides a different lens for companies to look through - one that allows companies to gauge any potential negative impact to people on the ground, whether that is employees, communities, or workers in their supply chains, rather than looking at the risk to the business.

PROFILE:

Richard Karmel Head of Business and Human Rights

COMPANY: Mazars in the UK

Rights Policies

An important consideration of this approach was to avoid human rights policies becoming a 'tick-box' exercise. Instead of telling companies what to write, the Framework poses eight over-arching questions and 23 sub-questions for companies to consider. It's a format that is designed to reveal how serious a company is in respecting human rights in business. Whether a company is complying with the spirit, rather than a literal interpretation, of the questions will become apparent in the answers.

Equally important is that implementation of the Framework is accessible to all companies - no matter if they are SMEs or large multi-nationals. As such, the Reporting Framework is designed as a tool for cultural change within companies. It pushes companies in the direction of having to change

rights journey, strengthening the assurance mechanism of reporting is going to be key. It's particularly important that when people read disclosures on human rights that they believe what is disclosed is credible and trustworthy.

Greater trust on human rights reporting is what the market is looking for. And with greater trust comes improved profitability and a more sustainable business model.

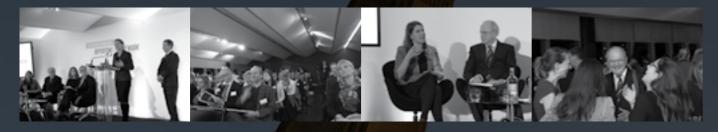
"The Framework presents a format that is designed to reveal how serious a company is in respecting human rights in business"

For further information on behaviours and having the appropriate policies, process Mazars' work in the field of and controls to embed within human rights see http://www. mazars.com/Home/News/ their practices. Latest-News3/UN-Reporting-In terms of the next step for Framework-Launch companies on their human

MAZARS

24:2:2015

Mazars Unveils Major New Reporting Framework



The first comprehensive guidance for companies to report on human rights issues in line with the United Nations Guiding Principles on Business and Human Rights (UNGPs) was launched in London on 24th February 2015.

It is the culmination of 18 months of major research and in-depth consultation led by Mazars and Shift, an independent, non-profit centre for business and human rights, both of whom have gained industry recognition for their work in this area.

The launch at the Tate Modern in London attracted over 175 high profile guests representing businesses, institutional investors, NGOs, government representatives, commentators and journalists. It was opened by Phil Verity, Mazars UK's Senior Partner, and Caroline Rees, President of Shift, before they handed over to a panel of speakers including John Ruggie,

Berthold Beitz Professor in Human Rights and International Affairs, Harvard University Kennedy School of Government and Chair of Shift; Marcela Manubens, Global Vice President for Social Impact, Unilever; Jo Swinson MP, UK Minister for Employment Relations and Consumer Affairs; and Richard Howitt MEP, European Parliament Rapporteur on Corporate Social Responsibility.

The UNGP Reporting Framework is endorsed by 67 investors representing \$3.91 trillion assets under management who have signed a statement of support, while companies from five different industries are early adopters, including: Ericsson, H&M, Nestlé, Newmont and Unilever. More businesses are expected to start using the Reporting Framework in 2015.

Organised in a series of 'smart' questions, the Reporting Framework enables companies

to begin reporting on their human rights performance, regardless of size or how far they have progressed in implementing their responsibility to respect human rights.

Richard Karmel, Global Head of Business and Human Rights, Mazars Group says that the Reporting Framework will act further as a guide to companies on how they can modify their behaviours and enhance their controls to reduce the potential for negative human rights impacts. As such it can act as a catalyst for this change.

Mazars' involvement in the development of the guidance reinforces our credibility and expertise in this area and is in line with the objectives of our global Business. For Good initiative.

16:3:2015

Report Shines Spotlight On Business And Human Rights



A major new report supported by Mazars and published by The Economist Intelligence Unit (EIU) called 'The road from principles to practice: Today's challenges for business in respecting human rights' was launched on 16th March 2015. The report was launched at a successful industry event in London at the headquarters of co-sponsor and leading law firm, DLA Piper.

The in-depth report explores the views of businesses worldwide on their responsibility to respect human rights and the ways in which these obligations are carried out. Responses from 853 senior executives in 100 countries, as well as individual interviews with high-profile experts in human rights were taken into consideration, in what is considered the most in-depth analysis to date.

The results of the survey were presented by Monica Woodley, Editorial Director at

The Economist Intelligence Unit, followed by a short discussion of the key themes by DLA Piper partner Jonathan Exten-Wright, GBI Executive Director Mark Hodge, and Mazars partner Richard Karmel.

Among its findings, the report shows that companies do not see a business case for human rights, but rather see respecting human rights as helpful in building good relationships with local communities (48%), protecting the company brand and reputation (43%); and serving moral/ethical considerations (41%).

Richard Karmel, Global Head of Business and Human Rights, Mazars Group says the findings show that greater corporate education is required. His belief is that there are several business cases for respecting human rights; the two clearest of which are: protecting reputation and brands, and engaging more widely with

suppliers and communities which will lead to increased profitability.

Sponsors of the influential report also include high profile companies, institutes and governments including Lilly, Global Business Initiative, Telenor Group and Universal Rights Group; and supported by: International Chamber of Commerce (ICC), IPIECA, International Organisation of Employers (IOE), Norwegian Ministry of Foreign Affairs and The Foreign & Commonwealth Office.







PROFILE: Howard Dorman Partner

COMPANY: WeiserMazars

HD: The US lags behind Europe on human rights reporting mainly because we are very much a rules-based market. This is a major challenge, as human rights reporting is not so much a 'tick the box' approach, but more about companies finding a way to develop a culture of respect and forward reporting mechanisms that address any gaps or failings in their approach to human rights. The practicalities of this are not easy as no company wants to report on what they are doing wrong for legal reasons, particularly in the US. But I see this as a challenge to change standard company reporting practice, rather than a barrier to change. There's certainly no lack of enthusiasm for change, it's more a question of helping companies navigate the practicalities of meeting the growing requirement for a more meaningful way to report on human rights issues.

CI: How have you addressed these challenges and what

reception has it had from companies?

HD: WeiserMazars, in conjunction

with the Mazars Group as a whole,

has been working on human rights reporting for several years now. We have been involved at stakeholder level (companies, NGO's, government) and have worked closely with human rights experts, Shift, in helping companies embrace the goals of the UN Guiding Principles on Human Rights. A principles based approach gives companies enough latitude to report on human rights in a way that reflects their own unique corporate structure, rather than having a standard set of rules to follow. Companies have been very receptive to our ideas and eager to understand what we are doing and how we do it. Of course, convincing companies in the US to move towards forward thinking and principle-based reporting is a work in progress, but we believe the collaboration between Shift and Mazars in developing the Human Rights Reporting and Assurance Frameworks Initiative (RAFI), is a huge step in moving things forward, particularly as this process has led to the development of the UN Guiding Principles Reporting Framework.

CI: The UN Guiding Principles Reporting Framework is a unique approach to reporting on human rights issues, what's the buy-in for companies?

HD: Since we started work on this project in 2012, Richard Karmel and his team at Mazars, UK and our team at

WeiserMazars decided not to offer a service that simply certifies a company is abiding by local laws on human rights. That is not what this is about: it's about changing company behaviour. It's not just about paying the minimum wage or being philanthropic, it's about having real-time, forward looking reporting processes in place to ensure that good working conditions and practices are reflected in your supply chain with your business partners and, if not, that you are able to make the necessary changes. Reporting processes are then measured for effectiveness externally, which can also recommend policy changes if necessary. It's an assurance approach that stakeholders and investors increasingly want to see. And for companies that get it right, it offers both social value and brand protection. This is the buy-in for companies. The fact we have Unilever as a pilot company for the roll out of the UN Guidina Principles Reporting Framework speaks volumes in itself.

CI: What do you see as the next steps?

HD: To coincide with the roll out of the Framework, we are planning a series of leadership programmes in the US to guide companies through the practical aspects of adopting the Framework. Leadership is key as without commitment from the top, implementing the Framework is not as effective. The next step is to become the foremost service provider in this particular arena. The signs are we are well on our way, which is very exciting.

"Human
rights is not
just about
paying the
minimum
wage or being
philanthropic,
it's about
changing
company
behaviour."

Following 15 months of research and consultation on the Human Rights Reporting and Assurance Frameworks Initiative jointly led by Mazars and independent, non-profit centre for business and human rights practice, Shift, the UN **Guiding Principles Reporting** Framework is now available. The Framework is the first comprehensive guidance for companies to report on how they meet their responsibility to respect human rights in line with the United Nations Guiding Principles on Business and Human Rights.



Women mean business

f there's one piece of advice
Nadia Mensah-Acogny would
give to women in business,
it's not to be afraid of being
yourself. She believes it's
more important than ever
that women remain in touch with
their femininity, their culture
and emotions when taking on
leadership roles.

As co-founder and managing partner of London-based global consultancy and training firm. Acosphere, Mensah-Acogny is a prime example of women making a difference with their own style of leadership. It's a style that incorporates diversity, flexibility, respect and trust as core to the success of the company she set up with her husband, Gilles. The wellbeing of employees is viewed as fundamental - leaving work early to attend a son or daughter's school play and working part of the week from home is considered the norm. Often

quizzed on how such an approach works, she says it's a case of readjusting your moral compass to focus on people, not profits.

"Companies can forget that people make a company and that they need to be happy in order to be productive. People will only be happy if you respect what is important in their lives. It's a leap of faith as you have to work on trust. We've been working this way for 10 years and no one on our team has ever let us down," explains Mensah-Acogny.

It's easy to see why. At Acosphere, gender is not an issue and tapping into the inherent diversity in the team is a way to ensure that culture, language skills and corporate experience are reflected in consultancy and training services the company offers. It's an approach that avoids the domination of one

cultural standard, instead harnessing diversity to improve services to clients.

"We have trainers from many countries and regions with different language skills and we always make sure we capture these different cultural elements in our training. It's important, as training is all about communication and story telling and people need to relate to stories that reflect their personal experiences, not someone else's," explains Mensah-Acogny.

This passion for communication is no surprise considering Mensah-Acogny's background. The daughter of a United Nations official, she frequently relocated around the world and speaks nine languages. She studied sociology in Paris and began her career as a journalist, when later on she was headhunted to set up the communications department for the Central Bank of West African Countries.

A particular interest in women in business has propelled her forward and, together with her much-evidenced leadership skills, saw her achieve a prestigious award for African Women in Leadership, which she received in her home country of Benin, West Africa in December 2014.

Her success means Mensah-Acogny is increasingly asked to talk and write about issues affecting women in business. She was invited by Mazars to sit on a panel analysing gender equality at the Global Women's Forum held in France in October 2014. She also writes a regular blog and the annual Top 100 Most Influential Women in Africa for

Forbes Afrique. Mensah-Acogny is particularly excited and inspired by what she is seeing in Africa, where women are now really beginning to fulfil their potential.

"When I wrote the most recent edition of the top 100 Most Influential Women in Africa, I could easily have done the top 300 or 500 because women are so powerful at the moment. They are heads of state, CEO's of banks, pilots - there is absolutely no professional territory that women in Africa do not occupy. Women are really going for it." she explains.

The next step for Mensah-Acogny and Acosphere is to take the best practise techniques they shared with blue chip companies in Europe and transfer that knowledge to endogenous African companies and help contribute to their growth.

However, Mensah-Acogny has no proposals to reduce the work she does in the UK at present, which also includes being a trustee to the African Centre in London. Since taking on this role 12 months ago, Mensah-Acogny has big plans to revive the centre as a leading venue for culture and art, which is another huge passion.

"I try to keep a common thread in everything I do even if it appears to be very different. I have things that are core to who I am and I am always loyal to that core - it's women, it's Africa and it's the pursuit of excellence," she says.

Judged on her achievements so far, it's hard to imagine anything less than total success.



Promoting Women in Business

A fully booked Women's Networking Breakfast, which was the first to be held by Mazars on 12th February 2015 in Ireland, explored the current challenges facing women in business, as well as providing an important opportunity to network and swap experiences. Speakers at the event included CEO of international advertising agency, McCannBlue, Orlaith Blaney as well as Helen Tynan, Director of People Operations for Google in Ireland.

Tynan spoke about Google's approach to empower their employees to lead no matter what part of the organisation they are in. She also outlined Google's policy on the importance of developing a more flexible working environment. As well as talking about the significance of networking events for women, Blaney touched on the need for less micro-management and more freedom for teams to get on and explore ideas. She also talked about the importance of focusing on 'high pay-off rewarding and strategic' activities

as a way to progress, rather than easy to do tasks.

At the event, Kevin McCarthy, Director, Human Resource and Organisation Development Consultant at Mazars launched the latest Mazars External Employee Motivation Survey 2015. Now in its second year, the survey explores a wide range of factors that motivate employees including financial rewards and work life balance. In determining motivation levels the survey takes into account age, industry and gender.

Based on gender, this year's survey shows very little variance with 87% of male respondents and 84% of female respondents report being motivated or very motivated as they go about their daily work.

Commenting on the Women's Networking event, McCarthy said he believed it is important for Mazars to get involved in networking events as people are a significant part of how Mazars' clients deliver their business.

"Only 13% of the boards of Irish advertising agencies are women so there's a lot of work to do to get a little bit more balance. So I think what it (networking events) does do is get women out chatting to each other about the challenges they face, swapping stories to give a little bit of extra incentive to put themselves forward for more leadership roles in companies."

Orlaith Blaney is CEO of McCannBlue and one of The Sunday Independents' 50 most powerful and influential women in business.



25%

of employees are more motivated than last year

64%

of employees say management need to do more to increase motivation 49%

Financial benefits are key motivating factor for 49%, up from 31%

say of

Read the full results at mazars.ie

41% of employees say achieving business goals is key

motivating factor

A Culture of Leadership

etting to the C-suite has never been an easy journey for women. While there are signs this is changing, there is still a high proportion of large companies globally that have too few females in senior leadership roles, let alone anv at board level. So why has change been so slow in coming and can any lessons be learned from how different countries approach the issue? How, for example, does culture play a role and what's behind the success of countries that have improved female representation at senior level?

As someone who heads up the Russian office of Mazars, Florence Pinot, has first hand experience of what it's like to be a female leader in a predominately male business sector. Having been appointed Managing Partner of Mazars Russia in June 2013, Pinot leads a firm of 200 professionals in three offices - Moscow, Saint Petersburg, Bishkek (Kirgizstan) - and four service lines: Audit, Outsourcing, Financial Advisory and Tax & Legal.

What's noticeable in Russia, according to Pinot, is that there is already a high number of females occupying senior level management positions. She puts this partly down to cultural differences, where in the past Russian women were expected to play an equal role in society and work alongside men.

"A benefit of this ideology means there's nothing unusual about women occupying professional positions in Russia," explains Pinot.

Unlike western Europe, raising a family in Russia has never been seen as a barrier to holding down a professional career. To some extent this is helped by the fact that there continues to be a culture of family support.

Pinot explains that this is often due to the fact that it's not unusual for generations of Russian families to still live together. This intergenerational lifestyle means grandparents are on hand to support women returning to work after having their children, although the indications are that this is becoming less common.

Education is another difference. According to recent OECD

figures, Russia has the largest percentage of people attaining a tertiary education: 53%, compared with 32% on average among OECD countries and 26% among G20 countries. which certainly helps improve the pipeline of female talent. While Pinot's own path to the top stems from a love of different cultures and new experiences, a Science Engineering degree has helped her career progression at Mazars where she has held senior roles in France and the Czech Republic before becoming Managing Partner of Mazars Russia.

This aspect of gender diversity is mirrored to some extent in the make up of the Mazars Russian office where, compared with other countries, there is a much better balance between

"Despite the high number of women in management positions in Russia relative to other countries, the highest ranking roles in large companies are still the preserve of males."

men and women occupying senior roles. What is evident to Pinot is the tangible benefits such gender diversity brings to business.

"It's important to give people the space to develop their own ideas and give them the support and responsibility to do so. I think this is an important part of business and women are really good at doing that," she says.

Pinot explains that achieving a better balance between the number of males and females in senior roles also creates a more a much more inclusive atmosphere at management level.

"We listen more to each other. Through working together we have gained a better understanding of how we can each use our particular approaches and strengths to tackle different business situations more effectively. Without such a good male/female balance, this would be more difficult to achieve."

Notwithstanding the success of women in business so far in Russia, Pinot believes more needs to be done to encourage women to aim for the very top echelons of leadership.

"Despite the high number of women in management positions in Russia relative to other countries, the highest ranking roles in large companies are still the preserve of males," she notes.

To encourage more women at the very top, Pinot believes that

more attention to the changing needs of Russian women in business has to be taken into account. After having her own children, Pinot had the support of Mazars in terms of managing her work/life balance, although recognises that this is still not the norm in Russia. Yet as a new, independent generation of women look for more flexible working arrangements when raising a family, rather than relying on the support of parents, she believes that companies will have to listen and react accordingly.

A further factor in encouraging more women in Russia and indeed other countries to make the leap from senior management up to board level will be to have more female leaders who can act as role models. In this

respect Pinot's own journey to the top level is one that certainly inspires, as do the stories of other female Managing Partners at Mazars who have taken on challenging roles in the Americas, Asia and the Middle East. It's only by leveraging such positive experiences of female leaders that companies can develop the concept of business. For good.



Diversity Trends...

Mazars conducts regular global surveys on age, gender and diversity. We believe that gaining a better understanding of these issues will help companies gradually move towards structures that are more appropriate for the modern workforce and ultimately create a better environment to work in for all. Here we highlight three major global surveys we have conducted on these issues.

THE Y REVOLUTION?

An international survey on Generation Y – Their aspirations and relationships with gender equality and business reveals that Generation Y feels comfortable with outlining their personal life goals and claiming their individual aspirations. It is the same way in which they approach their professional lives and shatters certain well-established conventions by bringing their personal life to the workplace via social media, challenging presenteeism, requesting flexible work hours, and reconsidering traditional authority.

The list of Generation Y's demands is long and can be daunting. Companies are faced with this assertive generation that does not seem willing to change for them; should companies change instead? If so, the questions are how and to what extent? Is a new world of employment on the cusp of emergence?

The survey was conducted by Mazars in conjunction with WoMen'Up, an association that works on diversity in business in France and provides support to young women and men under the age of 30. 1,011 young people from 5 continents representing 64 different nationalities participated in the study.

"The balance between private and professional life, as well as the right to live life to the fullest are the 2 main elements of happiness especially in Asia, North America and Europe. Less than 10% of the Yers consider "professional success" as a key objective."

TOP OBJECTIVE:

Balance between their personal and professional lives 28.5%.

WHAT DO MEN THINK?

Although gender diversity has not yet been fully achieved, Generation Y women are by far the most independent and liberated women of all time: access to health care, to education, to jobs... and some have reached powerful positions! The road is still long but it has been clearly marked.

This point was acknowledged by 89% of the men who participated in our study. They understand the extent to which the women's role has evolved in their country. However, 9% of them believe that women have gained too much headway. So what is behind this thinking by men? In an effort to dig deeper, the survey asks a variety of questions such as is progress being made too quickly? Are women too ambitious? Have they gone one step too far? What assessment can we draw up today of the progress that has been made in terms of the woman's place in society? Which spheres have been established? Which spheres must be challenged? If the woman's place in society has effectively changed, what about the role of men?

The survey was conducted with 750 Generation Y men from 60 different countries giving their points of view on evolving male/female relations. Mazars conducted the survey in conjunction with WoMen'Up, an association that works on diversity in business in France and provides support to young women and men under the age of 30.

"Women have little by little won their place in universities and the business world. And now, they are demanding that companies change their rules and regulations. But they still bear the bulk of family-related responsibilities. The men, disoriented and confused, no longer know what role they should fulfill."

TOP PREFERENCE:

68% of all male respondents place no importance whatsoever on the gender of the person they manage.

WELCOME TO THE WOMEN'S PLANET

The fact that large numbers of Millennials have been attracted to Mazars and that a dialogue has thus been created between generations, has forced us to question our modus operandi and our management methods so that we may better respond to the aspirations of each individual employee. Conscious of the changing role of women in the world, and as a sign of our commitment to this subject, we decided in 2013 to sign the 7 Women Empowerement Principles (WEP) set out by UN Women. Throughout our organisation, we strive at all times to apply a policy that allows all employees to find their place and achieve their true potential.

After having surveyed generation Y and men in previous studies, we decided to join forces with the French National Committee for UN Women in order to carry out a comparative study of 3 generations of women around the world on the question of gender equality. As a "trend watcher", Mazars has sought to understand the changes in this area in almost 110 countries and to give a

voice to more than 2,300 women so that they can share with us their views on the subject. Between demands and appreciation of the progress made, these women put the idea of feminism into perspective, whilst at the same time describing their struggles and their dreams.

"Women highlight education and work as the main vectors that will lead to improved incorporation of the challenges related to gender equality, whether at the national or international level."

TOP CONCERN:

51% of women surveyed, from all generations, consider that the legal framework in their country is unable to ensure gender equality.



Raising the Bar

ne of the key takeaways of integrated reporting is that non-financial information ultimately has an impact on a company's value. It's for this reason that insurance giant Generali – an international Group based in Italy – prefers to use the term pre-financial rather than non-financial information.

For Massimo Romano, who leads Generali's Group Integrated Reporting team, it's just one example of how Generali reinforces the link between the company's financial performance and its wider social, environmental and economic context.

As an early adopter of integrated reporting, it's the type of common sense thinking that underpins Generali's approach and one that plays to its strengths extremely well. For Romano this is about applying the rigour

and discipline of financial reporting the company is good at, but in an innovative way.

"When looking to introduce integrated reporting companies can get caught up into thinking they have to change their whole approach. As a result they end up doing nothing. For us it's not a question of reinventing the wheel, it's all about perspective. We have to report on our activities, so let's do it in a better way," he explains.

Collaboration is key to achieving this aim. Romano is an advocate of involving the CFO, for example, to bring financial discipline and clarity to integrated reporting outputs to ensure a common approach is applied. While collaborating closely with the sustainability and communication teams helps promote a higher level of consistency and accuracy in the information being reported.

"We have to bear in mind that we are reporting on sensitive information, so there is an operational risk if that information is not consistent. By encouraging teams to work together we ensure that processes and procedures are connected and the information coming out of different departments is much better aligned," says Romano.

In turn, this led Generali to think more carefully about the usability of reports. The amount of information was a key issue and, for example, the interim report 2014 was slimmed down to 15 pages from the 110 pages that are in a typical disclosure document. Crucially, the report still maintained the same quantitative information required by law, yet greatly improving the usability of information to stakeholders.

The success of this approach inspired Generali to think more carefully about how it can develop this thinking to communicate and produce reports that people actually want to read because they help enrich and add value to the Generali story. An example of this in action was the inclusion in Generali's latest Annual Report published on 12th March 2015 of information on how its Serbian business unit came to the aid of the local community following the devastating floods in 2014. As a tangible example of best practice, it's the type of preinformation Romano believes can help shine a light on the company's ethos and values. Moreover this inclusion can be seen also as a practical example of the company's people engagement: as a matter of fact the people of Generali Serbia were honoured to see

their experience published in the Group's Annual Report.

Rediscovering the strategic purpose of reporting, its responsibilities and how it communicates those responsibilities both internally and externally, has helped breach workplace barriers and unlock more innovative and inclusive thinking – which becomes truly integrated thinking – on how to communicate Generali's story.

"The process has helped us all to understand what we are doing by breaking down mental silos and look at our reporting obligations in a fresh and more inventive way. A way that actually adds real value," explains Romano.

One initiative that is helping the process is Generali's involvement in the Insurance Network. Along with Aegon and facilitated by Mazars, the network is a forum for insurance companies and their integrated reports' implementation. Romano is a keen supporter of the network which he sees as a real community where companies can learn from each other's experiences. It's a natural extension of Generali's commitment to raising the bar further by being open to new ideas that will help integrated reporting evolve.

"We have a mission and we have a plan. I think new ideas will emerge naturally through our bottom up approach of listening, understanding and then implementing," he explains.

For Romano, the ultimate aim is to improve the professional and personal lives of Generali employees.



"We have gained a close understanding of what was needed in order to produce an integrated report. More importantly, however, we understood the conditions required for a prosperous integrated reporting and thinking environment."

Driving Transformation towards Integrated Reporting

hifting to integrated reporting was not a difficult choice for Mazars. firm, we have long held a philosophy that being transparent is fundamental to sustainable business performance and producing an integrated report underpins this value. So taking this holistic approach for the first time last year was a very fitting next step for us.

Our most recent work on integrated reporting stems from our engagement with the International Integrated Reporting Council (IIRC), beginning in 2013. Initially organising workshops advocating the adoption of integrated reporting in French-speaking countries, our responsibilities evolved into contributing to the French

adaptation of the international reporting framework and various working papers on <IR> implementation in businesses. As a result, we gained a close understanding of what was needed in order to produce an integrated report. More importantly, however, we understood the conditions required for a prosperous integrated reporting and integrated thinking environment.

In being an active supporter of <IR>, it was important for us as an audit and advisory firm to apply the concept of integrated reporting to ourselves. In 2014, Mazars received the backing of the Board of Directors to embark on a three-year integrated reporting process. Preliminary work has involved collecting the information required to

produce an integrated report and establishing the connections between how we use our resources and how we create value.

Initial indications are that by supporting this initiative, we have already experienced a number of benefits internally It has not only encouraged exchanges between departments that were not taking place before, but has helped remove barriers and opened the way for new ideas and actions. In terms of external benefits, by going through the process and assessing all of our impacts, we now have first-hand experience to pass on to clients.

Auvancement
Mazars facilitates the Integrated Reporting Insurance Network under the lead of Aegon and Generali. The network was created to understand how

companies to create value for insurers from around the world are currently involved in the network and wider participation

Taking these first steps ensures that we are properly equipped and credible when our clients come to us asking for support. It also reaffirms our belief that this is indeed the future of corporate reporting While we recognise that we are still on the path of our integrated reporting journey and have plenty yet to learn, our experience with this first integrated report has demonstrated that we are certainly heading in the right direction.



Jean-Luc Barlet **Leader of Integrated Reporting Core Team**

COMPANY Mazars

to transparency and accountability was reinforced ten years ago when we were the first global audit and advisory firm to publish consolidated financial statements. In the 2013/2014 edition of our Group Annual Report, we decided to go one step further by presenting our financial and non-financial information in accordance with the framework set out by the IIRC.

"To be accountable you have to be understandable," says Mervyn King, Chairman of the IIRC. in an interview for Mazars' first integrated annual report. "Boards and management need to adopt integrated reporting and thinking if they want to create sustained value.'

We admit that it wasn't simple to pursue this new approach to reporting. In some cases, departments did not have the right systems in place in order to collect the range of information necessitated by an integrated report. But when we asked what our stakeholders, including clients and employees, wanted to know about Mazars, it was clear that our business model and our role as an active player willing to serve the public good ought to be included. Putting this all together has taken six months and required a great team involvement, but we have already begun to reap the rewards of the practice.

Mazars' first integrated annual report is made up of a number of elements designed not only to meet statutory requirements but also to communicate information in a way that is intelligible and comprehensive to our range of stakeholders. This includes forward-looking information such as our strategic vision and ambitions as well as a market analysis, with a particular emphasis on our risks and opportunities.

For the next two years. Mazars will continue on our integrated reporting journey and focus on developing and deploying new key integrated performance indicators: we will thus select or design new additional KIPIs, in line with the material issues we have defined in our first report. External stakeholders are invited to participate in an online survey providing feedback on our first integrated annual report. We look forward to where this journey will bring us.

Mazars' **First** Integrated **Annual** Report







Responsible Luxury

t's no longer an option that companies in the luxury goods sector have a Corporate Social Responsibility (CSR) strategy or not, it's a necessity says Nawal Ait-Hocine, Corporate Responsibility Director at Cartier International. For Cartier, the link between a strong tradition of excellence and sustainability is key to its CSR policy. Ait-Hocine explains that since the company was formed in 1847 every CEO is expected to play their part to ensure that the company's values and tradition of excellence sustains it through to the next century.

"Cartier's commitment to CSR is a reflection of our values, which are deeply rooted in our DNA. There is also a growing recognition that strong environmental, social and ethical practices help create a sustainable business environment by reducing risk and improving efficiencies. This in turn reduces cost, fosters innovation and

strengthens a reputation of excellence," she explains.

To strengthen this approach Cartier breaks down its CSR strategy into four distinct pillars; sustainable sourcing, people practices, responsible operations, and sustainable product development. Across these pillars Cartier then takes an approach that is 'corporate', implemented through 'concrete actions' and is industry orientated.

Cartier's 'corporate' approach recognises the fact that customers trust it to be a brand that takes all elements of its product seriously. It therefore takes a systematic and comprehensive approach that looks at all the business units, all product lines and the entire supply chain down to the paper sourcing for sustainable packaging, rather than concentrating on one particular product line or activity.

The company then uses 'concrete actions' as a format

to address any CSR issues that need resolving. Ait-Hocine explains that even small actions can make a big difference.

"We recognise the issues, but also understand that resolutions do not happen overnight.

Sometimes we need to take small steps to see if they work. If they do, we try and replicate that success elsewhere. While Cartier represents a tiny fraction of the luxury good sector, the importance for us is that our decisions play a role in effecting positive change not only for Cartier, but for the whole industry."

This thinking feeds into Cartier's 'industry' approach, which extends its knowledge to improve standards and practices within the industry. As well as using its position as a recognised role model, it's an approach that recognises positive change cannot be achieved in isolation but through collaboration and working together as an

industry. It's one reason why Cartier became a founding member of The Responsible Jewellery Council (RJC) in 2005. Ten years on and Cartier continues to play a leading role in the RJC, which has grown from 14 to over 570 members. The council aims to promote responsible ethical, human rights, social and environmental practices throughout the gold, platinum and diamond supply chains, from mine to retail. As well as an industry forum, members work towards independently audited accreditation that recognises they are abiding by responsible business practices.

Since her own arrival at Cartier in 2010 Ait-Hocine, who has a strong background in legal and compliance issues, says the aim is to continue to get more of the industry signed up to RJC principles and strengthen industry practices. She is also working on a further pillar to Cartier's CSR strategy which focuses on sustainable product







Shaun Vorster
Partner

COMPANY:

Mazars in South Africa

them, as well as support them on their integrated reporting journey. Both are connected, yet different. The integrated report is an opportunity for a company to reflect on the progress they have made over a defined period of time, but integrated reporting and integrated thinking is an ongoing process.

Secondly, companies often ask for guidance on how to connect the different dots and processes necessitated by an integrated report. Collecting information between different departments and breaking down internal silos is initially very challenging, but the communication that opens up as a result is very powerful.

CI: Are there any additional benefits for companies who publish an integrated report in South Africa?

SV: From my experience with clients and experts in the integrated reporting field, I think that companies who have embarked on the integrated reporting journey with a firm commitment to the process actually got a lot more value than they expected. Management is the stakeholder whom most directly benefit from the process, as integrated reporting encourages discussion between different stakeholders on issues that were not previously being considered. Additionally, if a company really commits to the practice, I believe it creates a perfect opportunity for innovation to happen. Additional value comes from the concept of integrated thinking. The more an organization adopts the idea of integrated thinking, the more the integrated report reflects the activity of an organisation that is more connected to its external and internal environment.

CI: What do you see as your role in assisting clients on their integrated reporting journey?

SV: Part of our role is to get the right thought leadership

discussions in place. This starts with being able to share with the audit committee and the Board of Directors what best practice is in terms of mobilising an integrated reporting initiative within their organisation. For example, when integrated reporting was introduced in South Africa, a lot of our clients didn't understand why they had to do it and it was our responsibility to give them insight into what the value of completing an integrated report is. It was important we explained that integrated reporting is more than just following regulation, it is a method of communicating to stakeholders what your organisation is all about.

The fact that Mazars has also started its own integrated reporting journey and published our first integrated report means we have first-hand experience to share with our clients in implementing the Integrated Reporting framework. It's important to lead by example.

CI: Looking ahead, how can a deeper understanding of integrated reporting be encouraged?

SV: Helping our clients navigate this relatively new terrain of corporate reporting, whether it is in South Africa or a voluntarily adopted practice elsewhere, is something we take seriously. Since we published our first integrated annual report for the fiscal year 2013/2014, we are now able to share our experience with companies embarking on this journey. So, the great benefits that can be reaped from integrated reporting is something we closely understand at Mazars and are eager to share with our clients.

It is part of our duty to influence our clients in a manner that will encourage them to make the right business decisions. As such, integrated reporting and integrated thinking can only further embed this principle, as experienced by South African companies already.

Back to Basics

s one of the top ten largest publicly quoted employers on the planet, Danish-based global facility services provider, ISS World Services, is no stranger to Corporate Social Responsibility (CSR) issues. With over 510,000 employees worldwide providing services such as catering, cleaning and security to a wide range of sectors, ISS is keenly aware of how CSR policies can impact the reputation of its customers, as Joseph Nazareth Head of Health, Safety & **Environment and Corporate** Responsibility at ISS World Services explains.

"Our clients include multi-national companies and an important part of our value proposition to them is to protect their brand and reputation. If ISS employees are not paid on time or they have health and safety issues, our customer's brand and reputation can be at stake

as our employees are on their premises. We understand this and so we have strong policies and systems in place to ensure credible and effective risk management in these areas," says Nazareth.

He explains that it is important

that a global company such as ISS leads the way with CSR policies. This means having processes in place that are principles based and quarantee that all employees enjoy basic human rights such as health and safety, being paid on time, as well as wage slips that are transparent, no matter where they are in the world. For Nazareth, it also makes business sense to develop and implement policies that value employees. He believes that there is a correlation between appreciating employees and good service that is hard to ignore. And if clients are satisfied with good service delivered, then they are much more likely to retain ISS's services.

"Client satisfaction is a key indicator for our business. The more we engage with our employees the happier they are. If they are engaged, they perform better. It's a simple equation, but highly dependent on us having a robust CSR strategy."

At a deeper level, Nazareth is keen to leverage its award winning CSR strategy in order to achieve its vision to become the world's foremost service provider. The first step of which is to ensure that policies are aligned globally as much as possible, so that employees in all countries work towards and share the same vision of ISS values and policies.

The second step, Nazareth admits, is a more complex challenge as it involves projecting those values to make sure that each and every employee is not only aware of them, but incorporates them into their daily working lives. Nazareth calls this approach 'the power of the human touch'.

"Whether they are working in a resort in Asia or a hotel in Europe, it's about employees being proud to work for ISS and understanding they are a critical part of achieving our vision. It's about giving them the tools to take the initiative, whether it's a receptionist getting to know the names of customers or a technician helping someone when it's not specifically their job. It's about aspiring to provide the best service they possibly can. This is what we mean by the

power of the human touch," explains Nazareth.

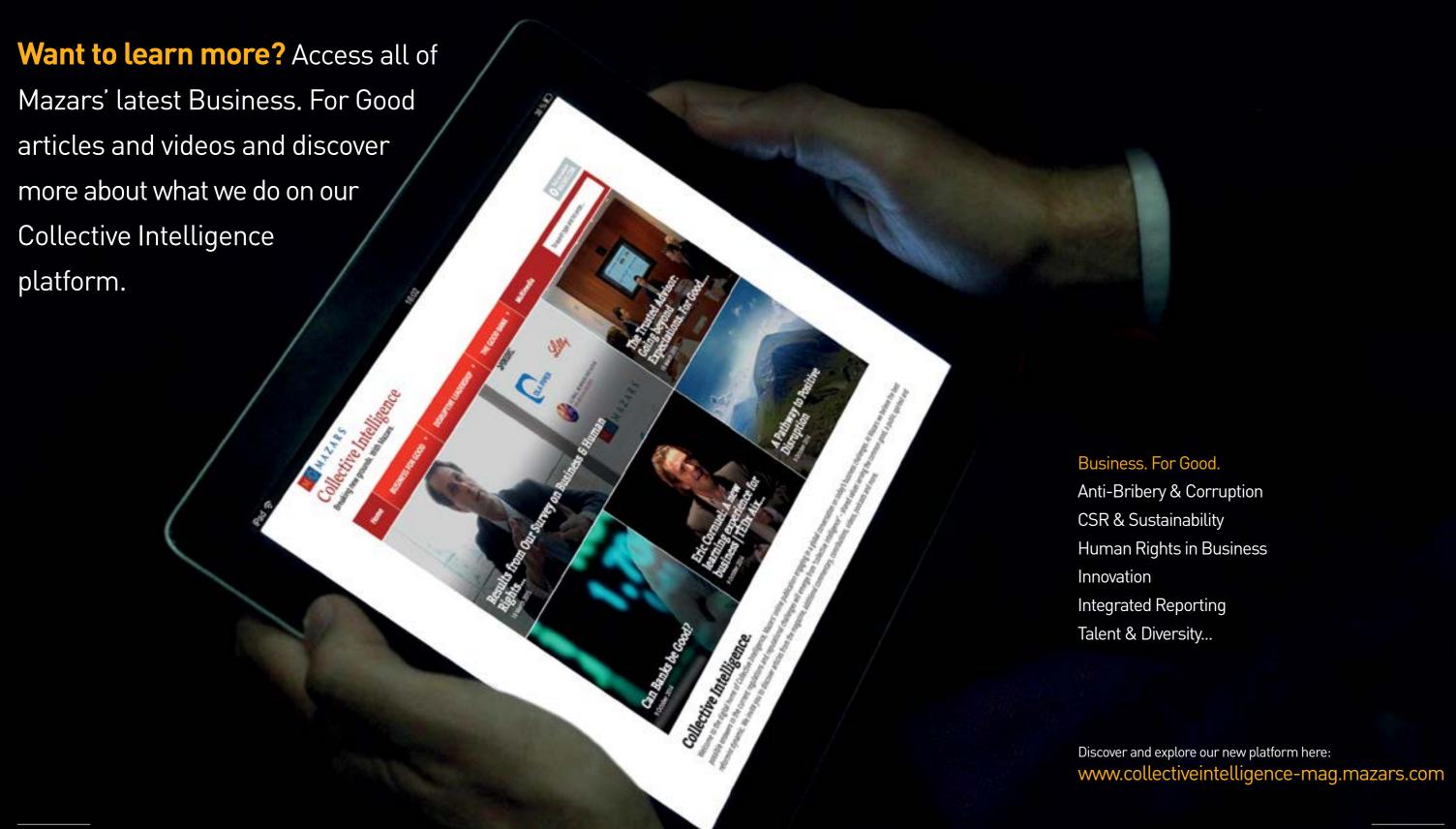
With such a large scale global company, where many employees may not even speak English and educational levels are generally low, it's a vision that presents obvious challenges. But they are challenges that Nazareth has already faced in a similar role at Maersk Group. For him, it's a question of going back to basics.

"For business leaders it's all too easy to get caught up in focusing on performance and profit. But it's crucial not to lose touch with staff as these are the people who ultimately deliver our services and drive performance: so talk to them and find out what their day to day challenges are."

As a company, ISS offers the opportunity for management to spend time within an operations role to understand the challenges employees face. It's this back to basics approach that Nazareth feels is invaluable in helping formulate a CSR strategy that all stakeholders can have confidence in.

"If leaders have a clear idea of the challenges employees face on a daily basis, it is much easier to formulate policies that work, rather than CSR statements that look good but carry little substance. Our aim is to make sure our values touch each and every employee. By making the effort to understand them. I believe we can achieve our vision," concludes Nazareth.





Anti-Bribery & Corruption, Innovation, Integrated Thinking and the Board Charter: Discover what's to come in the second part of our Business. For Good campaign below and online.



IMPROVING THE SUCCESS RATE OF ANTI-CORRUPTION PROGRAMMES

From both a moral and regulatory perspective, implementing an anti-corruption programme is essential for companies today. But there is often a big difference in designing an appropriate anti-corruption programme and implementing it successfully. Companies achieving the most success are ones where policies have been backed and driven forward by the CEO. However, we are increasingly seeing sponsorship and support of programmes at board level, where the ultimate responsibility for risk management now lies. Communication is a further factor of success. A good communication policy means that employees and external stakeholders have a clear and transparent view of what anti-corruption and anti-bribery policies a company has in place, as well as how they are implemented. So a final factor to consider is collaboration, whereby companies come together to discuss problems and share best practice. This approach can also provide valuable input on the development of new ethically-based guidance tools that can help reduce the time and cost of implementing anti-corruption policies.



MAZARSFORGOOD INNOVATION **CHALLENGE**

In January 2015, Mazars launched its first ever innovation challenge as an opportunity for aspiring entrepreneurs and intrapreneurs from 20 to 30 years old to make an impact with an innovative product, service or process that can transform companies for good. Participants are asked to team up and choose a category for which they want to change corporates: "you, the employee", "society" or "business". As millennials represent approximately 80% of Mazars' workforce and will represent 75% of the global workforce by 2025, the objective of the #Mazarsforgood Innovation Challenge is to involve Mazars' young professionals and potential future employees in the enhancement of sustainability in the business world and foster an entrepreneurial spirit and culture. Winners will be announced in late September and will share the total prize money of US \$70,000. "We don't have to simply transmit old stories," says Laurent Choain, Chief People & Communication Officer at Mazars Group. "We have to change and push the next generation to create their own successful standards."



INTRODUCING INTEGRATED THINKING **AT MAZARS**

Integrated Thinking is defined by the IIRC as the active consideration by an organization of the relationships between its various operating and functional units and the capitals that the organization uses or affects. Integrated Reporting is thus the result of Integrated Thinking, meaning that they contribute to one another in a virtuous cycle. The more Integrated Thinking is embedded within an organization's day-to-day activities, the more naturally the connectivity of information will flow into management reporting, analysis and decision-making. As Mazars embarks on the second year of our Integrated Reporting journey, we are actively ensuring that the Board and senior management are committed to promulgating the idea of Integrated Thinking throughout departments and the 73 countries in which Mazars is present. We have also introduced processes that ensure that both financial and nonfinancial issues are considered in day-to-day decision-making. We look forward to sharing the results of this practice in our next edition of Collective Intelligence.



survive as an ongoing commercial venture. But that masks the depth of change now required. Companies can appoint dedicated sustainability officers and ethical managers, as well as staff to manage the process internally. This is a good development. Yet unless it is fully aligned with the commercial strategy

of a company then a disconnect will exist.

recognises that boards have to balance potentially conflicting objectives, Mazars UK has developed The Board Charter in partnership with Tomorrow's Company. It is intended to be used alongside, and to supplement, existing codes of corporate governance and similar documents.

Mazars is an international, integrated and independent organization, specializing in audit, accountancy, tax, legal and advisory services. As of January 1st 2015, Mazars and its correspondents operates throughout 92 countries. 73 of these countries are part of Mazars' integrated partnership and 19 are Mazars correspondents. They draw on the expertise of over 14,000 professionals to assist major international groups, SMEs, private investors and public bodies at every stage of their development. The Praxity Alliance offers Mazars operating capacity via professional teams in 18 additional countries. www.linkedin.com/company/mazars https://twitter.com/mazarsgroup www.mazars.com MAZARS